

“Clean’ isn’t a destination ... it’s a state of mind”

Those were my exact words to my wife the other day, having been caught lumbering across our freshly vacuumed family room carpet. I truly did think my very quotable “state of mind” thing was rather clever and should have allowed my lovely-yet-sorely-tested spouse the opportunity to “chill out”. Funnily enough, it didn’t go that way.

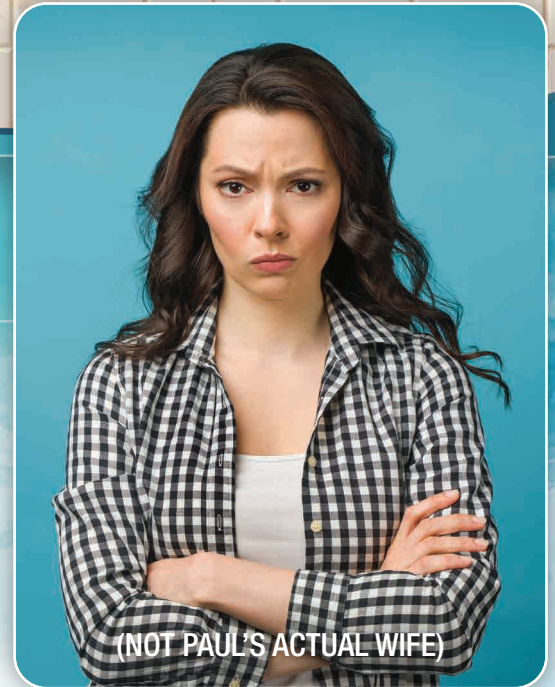
As a semi-professional cleaner for many decades I can attest to the Zen-like satisfaction of a clean space. Everything washed, wiped, polished, fragranced ... perfect.

Realistically though, life is dirty. In my household live two giant slobbery beasts (dogs, not children, to be clear) who shed, and stink, and who care little for my vacuuming prowess. So too in our workplaces are humans who shed and stink (sometimes slobber), and who do not respect the very tangible gift that professional cleaners repeatedly give them. With the brief exception of events like COVID, clean and hygienic workspaces are taken for granted ... magically refreshed and sanitized overnight.

Clean really is a process, a “state of mind” - a journey of constant renewal. For those professionals who make cleaning their profession, there are frequent moments of “Zen”, when something that was appalling becomes appealing.

The people who have been coming to Maunco for nearly 80 years to purchase cleaning products and to discuss cleaning strategies are cleaners by nature not simply by occupation. For them, cleaning is a state of mind, full of intangible rewards, and these people are exceptionally good at what they do.

This is the first issue of a quarterly newsletter that we hope will educate, and perhaps entertain, or at least offer a light distraction for a few minutes. Please take a moment to register for it.



(NOT PAUL'S ACTUAL WIFE)

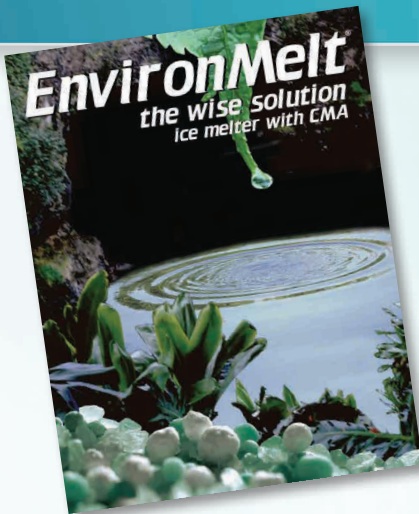


Paul Webber
paul@Maunco.com

THANK YOU FOR GIVING US YOUR TIME AND YOUR FEEDBACK.

Product Features

Subscribe to the newsletter on www.maunco.com...



EnvironMelt

Safe & effective ice melter

Normally \$17.90 / bag

Just \$16.80
until November 30
(for newsletter subscribers)

One of the safest and most effective ice melters, EnvironMelt is packaged in sturdy 50lb bags • Safer to handle • Less harmful to vegetation • Non-tracking • Less damage to concrete • Easy dispersion • Reduced corrosion to metals • Users report that it makes them increasingly attractive to the opposite sex!!



Cleaning Vinegar

Triple-strength 4L bottle

4L bottle
Normally \$23.50 each

Just \$19.00
until November 30
(for newsletter subscribers)

This is NOT your French fries vinegar!! Our Cleaning Vinegar is a 15% acetic acid solution, three times stronger than the average cleaning vinegar. Great for cleaning floors and counters, deodorizing and removing stains. Perfect for stripping off the chalky residue on your floors from road salt.

FIJI

Multi-Surface Cleaner

946ml and 4L bottles

946ml bottle with sprayer
Normally \$7.69 each

Just \$6.60
until November 30
(for newsletter subscribers)



MILD CLEANER. NO FILM. NO RINSING.

WHOOOEE, you buy a lot of Fiji - our single best selling cleaning product. It has a mild and playful fragrance. It cleans and refuses to leave streaks or marks on glass and mirrors, as well as stainless steel, chrome, melamine, porcelain, plastic, vinyl, and other shiny surfaces. Use Fiji on laminate floors, hardwood floors, and ceramic. No rinsing is required and it plays well with microfibre cloths.



Wet Floor Signs

Normally \$19.98 each

Just \$12.00
until November 30
(for newsletter subscribers)

28" Lambswool Duster



FREE

Until December 31
(for newsletter subscribers)

Manufactured from the finest quality Australian lambswool, mounted on durable polypropylene handles (no Australian lambs or polypropylene harmed in the making of these dusters). The fine crimped wool fibres form an intricate network that actually picks were up and gives the dust a bear hug. The large, thick, 14" dusting head ensures fast, effective dusting for every purpose. Sized to suit every application. It can be cleaned with warm soapy water ... just like you.

ONE PER SUBSCRIBER WHILE SUPPLIES LAST.



Nilfisk Advance

setting standards

SC100 Small Walk-Behind Scrubber Dryer



Shillabila

★★★★★ Perfect

This machine is small enough to take in between commercial clients but still packs a powerful punch while cleaning floors. I like how the tank can be filled from a regular sink, and the 50-foot cord is a nice bonus. This was a pricey splurge for our company, but it is saving my employees' backs and that is priceless.



Shayna Cox

★★★★★ Must have for cleaners!!

This makes our job as cleaners so much faster. It helps get the mud and salt off the floors quickly. Love this product!!



Critter gal

★★★★★ worth every penny

I love this piece of equipment!! It is very well made and gets the job done in record time. Easy to use and easy on my back. Clean up is easy as well. This item should get 10 stars!! 5 just aren't enough



W.J. Craig

★★★★★ Works Great!

We have a dog kennel with Rubber mats covering entire floor. The pee was horrible to get off. This gets it off just great! We couldn't be more pleased. Well worth the price in saved time and energy!

We LOVE to demonstrate the SC100
(... sometimes we even dream about it),
and we would really like to show it to you.



Normally \$2,300

Just \$1,900

until November 30
(for newsletter subscribers)

**BIG CLEANING
for small spaces**

The SC100™ Upright Scrubber is a compact, cost-effective, efficient alternative to mop-and-bucket floor cleaning in small spaces, bathrooms, and narrow aisles in shops, schools, hotels, restaurants, homes and more.

- Simplify maneuverability and operation for your cleaning team with the comfortable two-hand grip and lightweight design
- Cut your overall cleaning costs and optimize efficiency with two solution flow settings, low solution indicator light and convenient detergent dosing cap
- Easily empty dirty water and clean the recovery tank thanks to the easy-to-handle flat recovery tank design
- Add an optional carpet kit to freshen up smaller carpets and entrance matting
- Invest in a floor scrubber that's built to last — strong aluminum frame and easy maintenance.



There's at least one old fella at Maunco who isn't social media friendly. However, in spite of his objections (and a little bit because of them), our Social Media Czar (Paul Mackay) is producing our new Facebook page. It is populated with lots of cool stuff all the time so have a look, and follow us if you want.

Look who's new (again)



Well, we lured him back!!

Don Foshay first came to Maunco in the early days of COVID to help us provide support to customers who were grappling with the fast-changing requirements and product shortages that we all experienced. He had purchased supplies from Maunco on behalf of

the YMCA of Central East Ontario for many years, and he knew how seriously we took our responsibility to our customers. He thrived here, our customers loved him, and we were sad to see him have to retire, for family reasons, last year.

We are very glad to have him back. Don is ferocious about customer advocacy, and calls upon his decades of experience in cleaning and managing cleaners to be a real asset to our customers.

Don is a great guy and also an extraordinarily talented gardener (talk plants with him, he loves that). You can reach Don at the office, or on his cell phone (613-813-8180), or by e-mail (don@maunco.com).

World Toilet Day (seriously)

NOVEMBER 19

This essential space, at the centre of our lives, should be safe and secure. But for billions of people, sanitation is under threat from conflict, climate change, disasters and neglect.



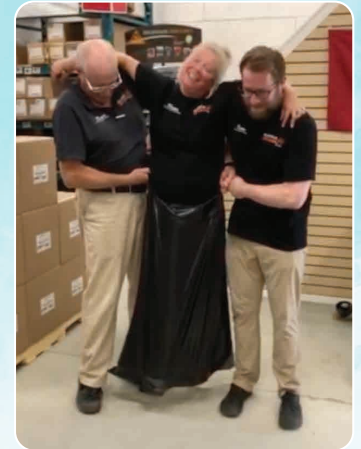
United Nations



(Google it ... it's worth knowing)

The inaugural "Shannon-test"

Every Friday, the Maunco and Belleville Vacuum staff gather for lunch, to chat about how the week has been, and to laugh ... always laugh. Some great ideas have come out of those lunches, and LOADS of highly questionable ones!!!



At one recent Friday lunch, someone asked what weight our 35x50, 3mil poly bags would hold since they are our only bags that are not rated by weight capacity. We went right out and tested the bag, and we can say for certain that it will carry at least one Shannon.

You can see the video of this "Shannon-test" on our Facebook page. Look to future issues of our newsletter, or Facebook, to find out what other things we find to test on Shannon.

Aw shucks ...

I just wanted to reach out and let you know that the service man that came to service our machines was incredible. My last experience with another company's service was horrible but this guy completely turned that around.

I hope you can pass this along because he was truly amazing. I feel so bad that his name left me but I wanted to make sure he was recognized for his amazing service.

Ashley Cantwell



SPORTCHEK

(for the record, it was Colin, AKA "Captain Amazing")

In the next issue of the Maunco newsletter:

- We turn 80 years old in 2025!!! This company was founded in 1945 and despite some (occasionally colossal) mistakes we continue to thrive. The next issue will be out in December and we'll tell you all about the good, the bad, and the weird stuff in our history.
- 80th anniversary shirts will be given away to newsletter subscribers
- Discounts for subscribers on some poly bags, winter floor cleaner, vacuums, wipers, and other cool stuff
- A video of another "Shannon-test"
- Profile of Colin "Captain Amazing" Ollerhead
- Evaluation of the Karcher CV series of upright vacuums and our new fragrance-free products.